

Dealing & Encouraging Towards Excellence

Skills, Capabilities, Behaviors & Techniques

Introduction

This Dealing & Encouraging Towards Excellence training session is a 'must attend' for anybody who is wanting to strengthen their management and leadership abilities. Any organization's capacity to motivate people to perform at their highest level is closely correlated with its leadership team's performance. According to Simon Sinek, "great leaders make us feel safe." This implies that when our people feel comfortable, they are more likely to explore, develop, and invent, which leads to amazing things. By taking this training course, you will increase your capacity to achieve your goals more frequently.

When was the last time you got five days to consider how you manage and lead others? Using a range of learning platforms, the training course will go deeply into the topic of "Can a Manager Motivate?" among the many diagnostic questions it poses. Therefore, don't search any farther and reserve this training session if you're prepared to turbocharge your leadership thinking.

The participants in this Course N Carry training course will be able to:

- Cultivate a solid working rapport with their peers and team.
- Increase support and commitment from individuals in their immediate vicinity.
- Get outcomes more quickly by being efficient.
- Establish a winning and inspiring atmosphere
- Create a framework for personal learning to support ongoing leadership development.

Objectives

Following this Course N Carry training session, participants will be more adept at:

- Encourage obedient followership
- Concentrate and be clear on when to lead and when to manage.
- Create effective, multidisciplinary working teams.
- Promote cooperative efforts throughout the whole company.
- When you are leading people, be flexible and adaptable.
- Reach exceptional outcomes by encouraging others to reach their full potential.

Training Methodology

Creating a platform that allows individuals to develop, learn, and most importantly, feel secure is essential to the success of any training program. In light of this, our training program makes extensive use of cutting-edge pedagogies. Every topic that is addressed will have a direct connection to real-world, everyday work. Techniques include self-evaluations along with individual and group conversations for reflective learning. Self-awareness is accelerated by this. It is strongly advised that delegates share feedback to one another in order to provide an outside "window" through which we may examine ourselves. Through practical, hands-on skill activation assignments, experiential learning is made possible, allowing various groups to collaborate and accomplish a common goal. Participants will also get time to relax and take in the words of thought leaders.

Organizational impacts

Start creating a people-centric, future-proof organization.

- Establish a route for successful cross-functional collaboration.
- Keep top performers on staff
- Encourage original and creative ideas at work
- Create a "best in class" leadership model.

Personal Impact

To facilitate leadership growth, acquire personal leadership insights.

- Enhance their abilities to establish a motivated and free thinking work environment
- Recognize how to create a proactive, successful team.
- Possess the aptitude and discernment to employ a variety of cooperative problem-solving techniques that produce exceptional outcomes.
- Utilize the techniques acquired during the training program to expedite the attainment of desired outcomes

Who should attend?

All professionals and leaders who are driven to improve their readiness to manage their teams or workforce

- Anyone who wants to improve their capacity for inspiring and managing groups of people to accomplish corporate goals
- Anyone interested in learning more about the psychology of behavior at work
- Professionals in management who are transitioning to leadership roles
- Management professionals wish to broaden their knowledge and skill set in order to maximize the performance of their teams

Course Outline

Day 1

Future-Oriented Leadership Theory

- The Crucial Components of Future-Proof Leadership
- Formulating a Vision for Personal Leadership
- Finding the Foundational Elements of Your Own Leadership
- Leadership Self-Evaluation
- Using Emotional Intelligence to Lead
- Exploring Leadership Psychology

Finding Your Personal and Leadership Blind Spots

The Importance of Input

Day 2

Creating Winning Teams through Involvement

- The Fundamental Elements of Successful Teams
- The Leader's Function in Forming a Successful Team
- Examining Motivation Science
- Comprehending Team Positions
- Team Role Self-Evaluation
- The Value of Developing Close Relationships with Other People
- Trust is the cornerstone of any successful team.

Day 3

The Crucial Elements of Task Fulfillment

- The Value of Establishing Objectives
- Defining Tasks and Development Objectives
- Establishing a Setting for the Development of Great Ideas
- Organizing Conversations and Generating Ideas
- Recognizing and Handling Creative Individuals
- Examining Techniques for Solving Problems
- Taking Charge and Making Choices

- Innovation for Business Victories

Day 4

Negotiating Effective Outcomes

- Outlining the Goods and Bads of Negotiation
- The Crucial Phases of Discussion
- Confidence in the Negotiation Process
- Getting Ready for Talks
- As in, intend, and have to
- Why is it so important to consider interests when negotiating?
- Acquiring Knowledge of Trading Variables
- The significance of achieving a result that benefits both sides

Day 5

Expert Presentation Techniques

- Organizing Your Talk
- Choosing the Goal of Your Presentation
- Organizing the Information to Achieve the Goal
- The Significance of Both Spoken and Unspoken Communication
- How to Keep the Audience Involved
- The Significance of a Powerful Presentation End