

Interactive Economics

How to Get the Best Out of People and Procedures Using the Modern Emotional Techniques

Introduction

This Course N Carry training programme acknowledges the evolution of the job market. The rate of change is growing at an expeditious pace. Organisational reshaping and work paradigm shifts have become ubiquitous. Innovative methods must be employed to extract the most potential and efficacy from all businesses in order to improve decision-making and maximise talent. This interactive five-day course on behavioural economics focuses on teaching the most recent psychological strategies to maximise human and process productivity.

Organisations can leverage the rapidly expanding field of behavioural economics to optimise human decision-making and process efficiency. Consequently, taking advantage of sound decision-making that is supported by data from recent case studies and grounded on facts. This dynamic five-day training programme will cover what has to be done and how to accomplish it specifically, with plenty of up-to-date, in-depth examples. Participants in the training course do not need to have any prior financial knowledge, nor does it require any difficult maths.

This training programme in interactive economics will emphasise:

- The biggest adjustments that organisations will experience
- How to compute value-added to maximise productivity and illustrate the value addition
- How to create a mental model for employees that work remotely
- Acquiring knowledge and expertise for upcoming leadership roles and organisational re-profiles
- Developing Your Organization's Talent: From Compensation to Appropriate Work Satisfaction
- The vital significance of emotional health

Objectives

Upon completion of this training programme in behavioural economics, you will:

- Be able to determine and illustrate the benefits of remote work for both the company and the individual
- Possess the ability to evaluate and argue in favour of organisational rightsizing
- Use O.C.E.A.N. to practise and illustrate the vital need of behavioural profiling.
- Recognise and be able to articulate to others the six essential leadership competencies.

- Create tactics to be used in an artificial intelligence-driven world that is evolving quickly.
- Understand and be able to apply the relationship between performance and ability.
- Demonstrate the financial advantages of hiring and keeping talented staff

Training Methodology

A useful and interesting training programme that makes use of case studies. Exercises in groups and fully worked examples for your future reference are part of this. When necessary, wall charts will be provided for your future reference in addition to movie clips that will aid in understanding.

Organizational impacts

What benefits does the company receive from sending its staff to this specific training session?

- A sensible and useful training programme that attendees can use right away
- Case studies from the richest, most prestigious businesses in the world today
- Using a financial report, delegates will be able to convey the findings.
- Senior employees need to comprehend the changes in the corporate world and their role in them.
- Gaining acceptance that behavioural profiling is a solution to many current and future organisational problems. This approach is currently being used by artificial intelligence in numerous businesses across the globe.

Personal Impact

The following advantages will be awarded to the delegates:

- In the world of business, things are changing at an astounding rate. Management needs to be flexible and able to take advantage of new opportunities. This cutting-edge course will demonstrate how to achieve it.
- Instantaneous acquisition of new information, especially on leadership abilities
- It is capable of putting concepts into practice and constructing a financial case using the given data.
- Recognise the differences between the strategies used by the most prosperous businesses and take use of their insights.
- Learn how artificial intelligence and remote work are transforming the workforce in a way that will last a lifetime.

Who should attend?

Although a wide range of professionals can benefit from this behavioural economics training course, the following will be especially apparent:

- Investigators
- R. Employees
- Makers of Policy
- Experts in Organisational Development
- Managers at mid- to senior-level
- Planners of the Workforce
- Talent Consultants
- Those in charge of initiatives including remote work
- Additionally, managers who want to adopt the new leadership abilities and those who want to understand the skills required in 2022 in a world full of unanticipated change

Course Outline

Day 1

The Main Obstacles for Organisations

- Goals for the introductions and training sessions: what are you hoping to accomplish?
- What AI is capable of and is not
- The two biggest shifts in the game that have an impact on the job market
- Constant change with more to come
- Crucial calculations to optimise an organization's effectiveness
- Streamlined Organisations: How much does subpar work cost?

Day 2

The Significance of Behavioural Economics: Its Connection to Capability and Achievement

- Measurement of personality and the general recognition of OCEAN profilers
- Utilising remote work and profiling to optimise task fit and output
- The financial advantages of remote employment for businesses
- The financial advantages of remote work for staff members
- Global trends in employment

Day 3

- Applying behavioural economics leads to better organisational decision-making.
- What is and what it can accomplish: right-sizing
- Talented individuals' worth to an organisation
- How to compensate and keep gifted individuals
- Strategies that work in today's workplace for inspiring critical personnel

Day 4

Behavioural Economics: The Crucial Significance of Innovative Leadership

- The demise of conventional management and the reasons it is ineffective today
- The evolution of fundamental attributes of leadership due to behavioural economics and the push toward remote work
- The six essential leadership competencies required to maximise organisational transformation
- The "Conductor" method of senior management leadership Requires skill evaluation and growth

Day 5

We are Creating Outcomes to Assess the Worth of Transition

- Expectations regarding value from remote workers
- Benefits of a talent-focused organisation: increased productivity
- How organisational design adds value and significantly improves effectiveness
- What is a behavioural economics approach's total worth?
- Future steps that are required