

Law of International Trade

Comprehending International Law Agreements and Trade Negotiation

Introduction

Understanding intricate and complicated trade negotiations and international legal agreements is the one quality that will help set you apart from others in your profession, regardless of how talented you are as a practitioner, manager, or supervisor. Learning how to be a better bilateral trade and legal expert can not only help you advance in your career but also maximize the value of your abilities inside your organization's main business sectors.

Effective regulatory decision-making, however, involves more than merely selecting "Yes" or "No" in response to the available data. More than that, it is the ability to reach a compromise—often between intricate and contradictory constraints. Designed specifically for practitioners, administrators, and professionals, this International Trade Law training course will teach you how to effectively negotiate and agree on international legal agreements in some of the most difficult trade situations on the planet.

The following will be covered in this Course N Carry seminar on Law of International Trade:

- Export Law and Practices
- Transporting cargo via water
- Taxation on international trade and the legal systems that regulate interstate interactions
- Free trade agreements and bilateral investment
- The operation of World Trade Organization (WTO) law and legislation, as well as the Vienna Convention
- How rules governing international trade operate
- Resolution of disputes between foreign parties

Objectives

Upon completion of this training program in Law of International Trade, learners will be qualified to;

- Create and carry out a feature-rich international commerce plan tailored to your industry.
- Recognize the factors influencing international trade discussions on an economic level.
- Use a portfolio of legal tools to accomplish a desired trade outcome
- Understand the workings of international rules and trade legislation.

- Obtain a competitive advantage in the rapidly changing global commerce market.

Training Methodology

In this very competitive market, participants will engage in a highly dynamic learning setting where they will learn how to recognize the strategies used by experienced attorneys and negotiators to maximize their negotiation leverage and produce desired outcomes.

The training course's technique will involve questions, flip charts, handouts, and participant engagement in addition to the tutor's asking of several situations and theoretical and real-world examples.

Organizational impacts

Organizations taking this training course on international trade law will benefit from the following:

- Knowledge of how to create an international commerce plan that is sector-specific
- The capacity to carry out their plan in order to guarantee success
- A deeper understanding of the economic and legal dynamics of their particular industry
- How to provide an explanation and justification for your legal approach and judgments on global commerce
- An understanding of the roles that a director, manager, and legal officer play in the sector
- A model for trade negotiations that may be utilized to gain an advantage against competitors

Personal Impact

Attendees of this training program will benefit from:

- An improved understanding of international legal theory that is directly applicable to their trade industry
- Understanding the economic factors influencing global commerce
- Practical comprehension of how to use their legal knowledge in their day-to-day workplace
- Which legal systems yield the highest results in their particular fields
- How to combine trade discussions with legal writing to ensure a positive result
- How to lessen any unfavourable legal effects

Who should attend?

This Course N Carry Law of International Trade training course is intended for directors, other staff members in the industry, and recently hired or current members of the legal department.

Specifically, the following will find it quite helpful:

- Those who are fresh to the legal field
- Employees now working in the industry who are transitioning to roles connected to trade
- Negotiating employees in an effort to learn more about the industry
- Employees who want to know how the sector's finances impact international trade discussions

Course Outline

Day 1

Export Law and Procedures

- How trade marketplaces are created both locally and globally
- The creation of FOB and CIF contracts
- The fundamentals of international trade law
- Agreements made in contracts for the shipment of commodities
- Charges for the loading and unloading of cargo
- Transfer of risk and property, with ownership retained and liability disclaimed
- Incoterms
- Bills of Lading

Day 2

Transport of Products by Water in the Context of International Trade Law

- Principles and Practices of Shipping Law
- The Vienna Convention of the United Nations on Contracts for the International Sale of Goods
- The WTO in relation to intellectual property, free commerce, labor rights, and the environment
- Carriage contracts and their transfer
- International Trade Finance Law Fundamentals
- International Banking Law: The Governing Structure
- Banking law as it relates to loans and capital markets
- International security and credit law
- International rules and laws pertaining to corporate bankruptcy

Day 3

Trade, Economics, and International Sales Laws and Regulations

- The importance of the macroeconomic climate for the international commerce industry
- How to assess the industry and determine how trends may affect future growth
- Request Promises
- Global Factoring
- Blockchain-based solutions for financing and international payments
- How trade, foreign politics, and market dynamics may be impacted by organizations such as the EU and OPEC

Day 4

Law and Policy Governing International Trade Taxation

- International tax legislation and regulations pertaining to trade taxes
- Direct taxation principles and how they relate to frameworks for cross-border trade
- Profit-taxation and relief from double taxation
- Capitalization and the avoidance of domestic taxes
- Exemptions from international taxes
- International pipelines for oil and gas: application and problems with taxes and tariffs
- Principles and best practices for corporate taxation and the extractive industries
- Interest and dividends on a portfolio

Day 5

The Principal Concerns of International Conflict Settlement

- Arbitration as opposed to Litigation
- One method of resolving disputes is mediation.
- The principles of arbitration
- The sources of arbitrary laws and regulations
- Selection of Arbitrators and Their Authority
- Honors and difficulties
- Implementation of Awards
- Dispute Resolution Through Alternative Methods
- Social Responsibility of Companies