

Master's in Management

Emerging Enhanced Skills for Optimal Performance

Introduction

For workers who have been contributing to the team, taking on the role of manager is an exciting opportunity. However, there are drawbacks as well. These include having to make judgements without seeking instant confirmation, managing former coworkers, being self-motivated, and searching for ways to enhance systems, procedures, and goods without waiting to be asked to.

This Course N Carry Master's in Management training programme will teach you how to manage your motivation, time, energy, and activities in addition to controlling yourself. as well as how to get the most out of a group of employees that you manage.

Objectives

Upon completion of this Master's in Management programme, you will possess the knowledge and skills to:

- Develop your self-management abilities.
- Develop your courage, tenacity, perseverance, resilience, and passion.
- Establish objectives that inspire zeal and dedication.
- Communicate more persuasively and clearly.
- Handle controversy and challenging circumstances when performing
- Make judgements more quickly and with greater clarity.
- Realise your ability to motivate others to reach their full potential.

Training Methodology

The instructor in this Master's in Management training programme will use a range of tried-and-true adult learning teaching and facilitation strategies to provide participants with in-depth instruction on the topics included in the outline. The delivery style of training courses is very dynamic and incorporates case studies, team activities, pertinent and focused video presentations, and interactive discussions.

Organizational impacts

- Managers who come back to your organisation knowing how to maximise their own potential and motivate others to put in more effort to achieve better will be beneficial.

In conclusion, the following will help your company:

- More capable supervisors who take responsibility for their actions and contributions at work
- Employee concentration on self-motivation and goal achievement as a result
- Enhanced Management correspondence
- Reduced HR problems
- Greater dedication and output

Personal Impact

Participants in this Master's in Management training programme will leave with the self-assurance, motivation, and abilities to push themselves towards improved managerial performance. To be more precise, they will create:

- A deeper comprehension of their own motivating factors and management style
- Strategies that work well for handling the change from supervisor to operator
- Suitable methods for daily supervision and assigning
- Using active listening and probing techniques to enhance communication, respect, and trust
- Strategies for achieving goals through persuasion, influence, and communication
- Strategies for performance management and rehabilitation
- How to inspire and assist people in reaching their goals
- How to strengthen oneself and one's community
- Better judgement and quicker decision-making

Who should attend?

For everyone who has to manage people and performance—experienced, inexperienced, or prospective—this Course N Carry training course is beneficial.

It will be quite helpful for a variety of professionals, but in particular:

- Supervisors who intend to advance to managerial positions
- Recently hired Managers
- Leaders of teams
- Team managers with leadership aspirations

Course Outline

Day 1

- Leadership and management: defining the two
- Overcoming the typical management errors
- Creating Your Brand and Management Style
- Executing the move to manager with success
- Increasing your resilience, self-assurance, and self-belief
- Controlling transformation

Day 2

Controlling Conversation

- What constitutes communication?
- Obstacles to proficient communication
- Speaking with various personalities
- Developing your ability to ask questions and listen
- Message delivery that is convincing, succinct, and straightforward
- Influence and trust via effective communication

Day 3

Handling Performance: Achieving Outcomes

- The attributes of performance management
- Overcoming obstacles in performance management
- Establishing goals that are outcome-focused for your group
- Having tough conversations and getting results
- The skill of role-allocation and delegation that works
- Conducting meetings that inspire and yield outcomes

Day 4

Handling Performance: Issues and Individuals

- Strategies for group decision-making and problem-solving
- How to deal with various personality types
- How to handle stress and conflict on a personal and team level
- The ability of coaching to boost output
- Using criticism to influence people's actions
- Performing an effective employee evaluation

Day 5

Leading Performance: Encouraging Individuals

- What spurs others and you on?
- Inspiration in 21st-century Workplaces
- The influence of performance, confidence, and praise
- Establishing an inspiring workplace
- Fostering a sense of unity
- Next actions