

Superior Persuasion & Influence Techniques for Law Enforcement

The Psychology of Persuading Others to Accept Change and Success

Introduction

The participants in this Course N Carry Advanced Persuasion & Influencing Skills for Policing training programme will become more successful in their interpersonal contacts both with members of their organisation and the general public. You will gain knowledge of sophisticated codes of influence and powerful persuasive techniques, which are critical to fostering a favourable public image and inspiring a desire to follow your instructions.

Objectives

Following completion of this Course N Carry training program, learners will be able to:

- Think creatively and hone your persuasion abilities to bring favorable results.
- Involve psychological motivators to improve performance and cooperation.
- Utilise persuasive principles to achieve cooperation
- Be a constructive influence without using deceit or manipulation
- Make use of your persuasive communication abilities to produce outcomes.
- Utilise system-centered group communication techniques to come up with innovative concepts.

Training Methodology

We use multiple methods to equip students with the skills and knowledge. This includes online lectures, self-paced assignments, and exploration of case studies. Further, to help simplify the understanding of the principles, we use visual presentation. We also conduct role-playing sessions to help students apply the knowledge to the real world.

Organizational impacts

A short course that equips employees with skills for the real world

- Employees receive enhanced and economically driven decision-making skills
- Helps create better marketing strategies for higher sales

- Provides a competitive advantage by helping make calculated risks

Personal Impact

Enrolling in this course can benefit you in the following ways:

- Gain a deep understanding of the relation between human behavior and finances
- Learn modern techniques to estimate market demand and prediction
- Attain leadership, adaptability, and decision-making skills
- Analyze and understand successful market strategies

Who should attend?

Whether you are in a front-facing position or are in charge of a team, this Course N Carry training course will benefit you in the following roles:

- Heads of Teams
- Police on Traffic
- Support Roles
- Roles of Community Police
- Intermediate and First-Line Managers
- Criminal Investigation Department (CID)

Course Outline

Day 1

- Development of the personality and personhood
- Eliminating mental barriers and one's own blind spots

Day 2

- Growing in self-awareness and self-concept
- Improved social self for increased public confidence

Day 3

- Managing Social and Intrapersonal Competencies
- Developing stronger bonds via third-level listening abilities

Day 4

- Making the most of group interaction dynamics
- Collaborating well with a variety of personalities in your team

Day 5

- Persuasion laws for public obedience
- When making decisions, the roles of reasoning and emotion